

# Virginia Business - News: Jones Lang LaSalle named as leasing agent for Harbor Group's downtown Norfolk portfolio

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Harbor Group International has hired Jones Lang LaSalle as the exclusive leasing agent for its entire office portfolio in downtown Norfolk, the central business district of Hampton Roads.

The portfolio includes four buildings totaling more than one million square feet.

"We have a strong, longstanding and successful relationship with Jones Lang LaSalle in markets throughout the United States," Robert S. Friedman, president of Harbor Group Management Co., said in a statement. "We're looking forward to working with their professionals or the leasing of our premier downtown Norfolk assets."

Deborah Stearns and Maureen Rooks are leading the Jones Lang LaSalle team on this assignment.

"This is an extraordinary opportunity, and we look forward to working closely with HGI to attract high-profile tenants seeking space in the region's best buildings," said Deborah Stearns, senior vice president, Jones Lang LaSalle.

The assignment includes:

- Dominion Tower, a Class A, 26-story office tower with 403,276 square feet, located at 999 Waterside Drive.
- World Trade Center, a nine-story, Class A office tower with 366,106 square feet at the intersection of Main and Boush streets. The building is across the street from Town Point Park and offers unobstructed views of the Elizabeth River.
- Town Point Center, a 12-story, Class A office tower, two blocks from the Elizabeth River. The property has 131,259 square feet and includes two modern conference rooms, a fitness center and a penthouse deck, overlooking the river.
- 555 East Main Street, a 297,511-square-foot office tower located across the street from Norfolk's new City Hall and courts complex. PNC Bank anchors the building with its regional headquarters, a retail branch and drive-through banking.

Harbor Group International LLC is a private real estate investment and management firm that controls a portfolio of worldwide assets valued at about \$3.8 billion. HGI is headquartered in Norfolk and also has offices in New York and Tel Aviv. The company's real estate holdings include more than 10.5 million square feet of commercial properties and more than 24,500 apartment units.

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