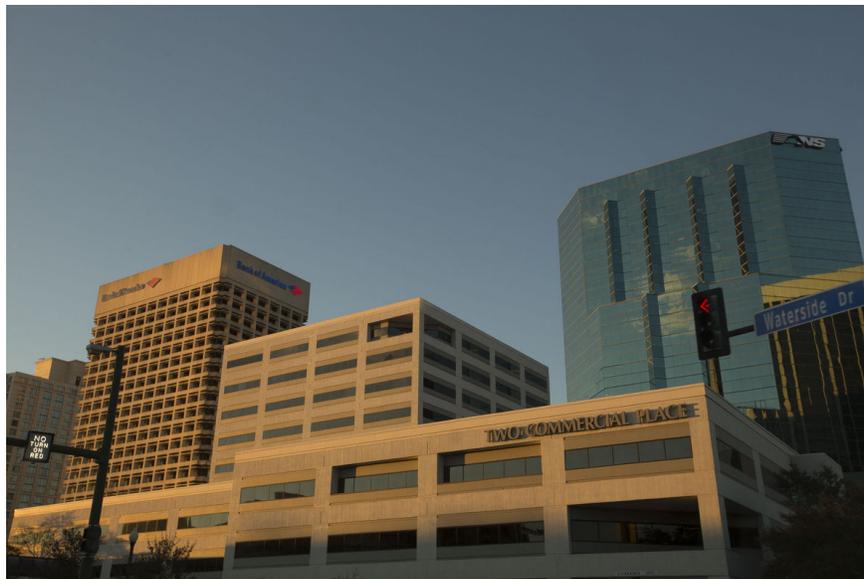


# Inside Business

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## ON THE PAYROLL SOON: Spokesman says ADP will be open for business in Norfolk on June 27

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Bill Tiernan | The Virginian-Pilot  
2 Commercial Place in downtown Norfolk



Photo: adp.com

Debbie Dyson, Corporate Vice President, Client Experience and Continuous Improvement



Vicki Cronis-Nohe | The Virginian-Pilot  
Virginia Gov. Terry McAuliffe, left, is welcomed to the podium by Norfolk Mayor Paul Frait during a press conference on Tuesday, March 15, 2016, in Norfolk.

According to a professional biography posted on the company's website, Dyson began her ADP career in 1988 as an account manager, serving clients with more than 1,000 employees.

Before assuming her current leadership position, she was division vice president and general manager of the company's mid-market service center for the south region.

“Most of what I do is think about how the customers want to interact with us,” Dyson said in a June 2 story published on [fortune.com](http://fortune.com). Customer interaction used to involve the phone, but “now customers would prefer to never have to talk with you,” Dyson quipped. “So, how do we make those experiences work for them?”

Wolfe said ADP associates in Norfolk will perform client service, product implementation and technical work, such as research and development and engineering.

According to The Pilot, ADP plans to spend about \$32 million on renovations, furniture, fixtures and equipment for 2 Commercial Place.

Wolfe said the company has leased the entire nine-story building. When work is completed, he said the 288,000-square-foot building will be able to accommodate up to 2,200 associates.

“The work will be conducted as a multi-phased project,” Wolfe said. “Phase I will be completed and ready for occupancy by Nov. 30. The project is expected to be completed by May.”

“As far as the city is concerned, ADP’s decision to come to Norfolk validates our long-term planning and strategic investment in thoughtfully building the most dynamic and authentic urban waterfront community in America,” Lori Crouch, Norfolk’s city spokeswoman, stated in an email. In a corporate overview published this month, ADP said it had 55,000 worldwide employees, revenue of \$10.9 billion and that it electronically moved \$1.7 trillion in client tax, direct deposit, and related client funds within the U.S. for the 2015 fiscal year.