

Raymond James & Associates Add Norfolk Office

In October 2011, Raymond James & Associates arrived in south Hampton Roads (aka ‘757’) and opened its oceanfront office in the Sidney Kellam building. In 8 short years, the firm outgrew that space, added a second office in the Armada Hoffler building at Town Center, and, today, is poised to open a third office in downtown Norfolk in the 150 West Main Street tower.

Understandably, as headcount in the brokerage/securities industry is declining nationally, a fair question to ask is why is Raymond James & Associates growing? Quite simply, the answer lies in the Raymond James corporate culture. The firm’s DNA centers on making it easy for Financial Advisors to take great care of their clients. A robust product and service platform, senior leaders who directly advise clients, and an unswerving commitment to Financial Advisors have made Raymond James & Associates the firm of choice and a premier alternative to Wall Street centric firms.

The new Norfolk office is located on the 18th floor of 150 West Main Street and has spectacular views of the battleship Wisconsin, the Nauticus National Maritime Center, and west up the Elizabeth River. Leading the effort to expand into Norfolk is the Even Keel Wealth Advisor team of Mike Fowler, Wayne Creef and Jennifer Anders. ‘Even Keel’ came to Raymond James & Associates this past July and from the outset knew they wanted to have a Norfolk presence. In Fowler’s words, “establishing a preeminent office in downtown Norfolk was essential. We had to make it convenient for clients to access the many benefits of a Raymond James relationship and to do so in the heart of Norfolk.”

In the coming months, Raymond James & Associates expects to fill the remainder of the office with 4-6 additional experienced Financial Advisors. The key, according to Fowler, is identifying advisors of exceptional character who share the firm’s values and singular focus on client needs. Please reach out to Branch Manager, Rob Krebs, at 757-417-8601, with any additional inquiries. Raymond James & Associates, Inc., is a Member New York Stock Exchange.

